

# Target Market Determination

For **U Ethical Australian Equities Trust – Institutional unit class (I Units)**

## 1. About this document

This Target Market Determination (TMD) is a publicly available document required under section 994B of the Corporations Act 2001. It sets out the target market for the product, triggers to review the target market and certain other information. It forms part of the U Ethical design and distribution framework for the product.

This document is not a Product Disclosure Statement (PDS) and is not a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Consumers interested in acquiring this product should carefully read the PDS for the U Ethical Australian Equities Trust - Institutional unit class, available at [uethical.com](https://uethical.com) and consider obtaining financial advice before making a decision whether to acquire this product.

### Fund and Issuer Identifiers

<b>Issuer</b>	Uniting Ethical Investors Limited (trading as U Ethical)
<b>Issuer ABN</b>	46102469821
<b>Issuer AFSL</b>	294147
<b>Fund Name</b>	U Ethical Equities Trust – Institutional unit class (I Units)
<b>ARSN</b>	610023606
<b>APIR Code</b>	UGF4955AU
<b>TMD Issue Date</b>	12 November 2024
<b>Version</b>	1.3

## 2. Class of consumers that fall within this target market

The information below summarises the overall class of consumers that fall within the target market for the U Ethical Australian Equities Trust – Institutional unit class based on the product key attributes and the objectives, financial situation and needs that it has been designed to meet.

The U Ethical Australian Equities Trust – Institutional unit class aims to achieve competitive risk adjusted returns over the medium to long-term in accordance with U Ethical's ethical investment policy and ethical investment and stewardship approach. The fund also aims to outperform its benchmark (S&P/ASX 300 Accumulation Index) after fees over rolling 5-year periods.

### Product description and key attributes

The key eligibility requirements and product attributes of this fund are:

- a diversified portfolio of ethically screened Australian shares designed to provide income and long-term capital growth
- half-yearly distributions
- minimum initial investment of \$25,000, with no minimum on additional investments thereafter at any time. U Ethical can vary or waive the minimum initial investment amount at any time.

- the option to reinvest the income distribution in the fund or credit to the investor's nominated Australian bank account
- the ability to redeem some or all the investment at any time with proceeds made available within 7 business days after U Ethical has received and accepted the completed redemption request
- management fees estimated to be up to 0.80% per annum or \$400 for every \$50,000 invested in the fund

### Objectives, financial situation, and needs of the target market

This product has been designed for persons who:

- seek exposure to an actively managed portfolio
- are looking for capital growth on their investment
- understand that the fund seeks to outperform its benchmark (S&P/ASX 300 Accumulation Index) after fees over rolling 5-year periods
- are willing to invest into the product for at least 7 to 10 years
- have high tolerance for risk
- have sufficient capital to meet the minimum initial investment of \$25,000 or wish to invest indirectly in the product (**indirect investors**) through an investor directed portfolio service or other platform operator (**platform operator**).

### Consistency between target market and the product

This product is likely to be consistent with the likely objectives, financial situation and needs of the class of consumers in the target market. This is based on an analysis of the key terms, features and attributes of the product and a finding that these are consistent with the identified class of consumers.

## 3. Distribution conditions/restrictions

Distribution channel	Distribution conditions	Distribution condition rationale
Platform/Wrap	This product is available to consumers through platforms, IDPS, IDPS-like scheme or other trading platforms.	As distributors, each platform has its own obligations to take reasonable steps that will or are reasonably likely to result in product distribution to consumers being with this TMD.
Adviser	As distributors, advisers may only engage in product distribution where consumers have received personal advice and should only engage in retail distribution if they are reasonably satisfied that distribution of the product is necessary to implement personal advice given to the consumer.	U Ethical considers that this distribution condition will make it likely that consumers who acquire the product through this channel will be in the target market as per the Act Part 7.7A, "Persons providing personal advice must consider the consumer's individual circumstances and comply with the <i>best interests' duty</i> ".
Direct (non-advised)	Consumers must read, consider, and accept the PDS before being able to access the product directly. The issuer will ask consumers applying via the online or physical application form questions to assist in understanding whether the product is suitable for the consumer, or whether a significant dealing has occurred.	These distribution conditions will make it likely that consumers who enter directly into the product are in the target market for the product.

## 4. Mandatory review periods

U Ethical will review this target market determination in accordance with the below:

<b>Initial review</b>	Within one year of the effective date.
<b>Periodic reviews</b>	At least every 24 months from the initial review.
<b>Review triggers or events</b>	<p>Any event or circumstances arise that would suggest the TMD is no longer appropriate. This may include (but not limited):</p> <ul style="list-style-type: none"><li>• a material change to the design or distribution of the product, including related documentation,</li><li>• occurrence of a significant dealing,</li><li>• distribution conditions found to be inadequate,</li><li>• external events such as adverse media coverage or regulatory attention, and</li><li>• significant changes in metrics, including, but not limited to, complaints, product design, features and availability.</li></ul>

Where a review trigger has occurred, this target market determination will be reviewed within 10 business days.

## 5. Reporting requirements

Reporting requirement	Reporting period	Requirement applies to
Complaints (as defined in section 994A(1) of the Act).	U Ethical is required to notify ASIC as soon as practical but no later than 10 business days following the end of the calendar quarter	All distributors
Significant dealing outside of target market, under s994F(6) of the Act.	U Ethical is required to notify ASIC as soon as practical but no later than 10 business days after distributor becomes aware of the significant dealing	All distributors

### Contact us

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*This TMD is issued by Uniting Ethical Investors Limited. Investments in the Fund are subject to investment risk including possible delays in repayment and loss of income or principal invested. Accordingly, the performance, the repayment of capital or any particular rate of return on your investments are not guaranteed by the Issuer, its affiliates or its associates.*